REGULAR STUDY SESSION

CITY HALL - 425 EAST DEWEY AVENUE 2ND FLOOR CONFERENCE ROOM 5:30 P.M., MONDAY, MARCH 19, 2018

Notice is hereby given that the Mayor, Board of Councilors of the City of Sapulpa, Oklahoma, and the Trustees of the Sapulpa Municipal Authority, a Public Trust, will meet in study session at 5:30 p.m., on the 19th day of March, 2018, in the 2nd floor Conference Room of the Sapulpa City Hall, located at 425 E Dewey Avenue in said city. No decision or action, except to direct staff to take action, shall be taken during said meeting.

- AGENDA -

- 1. <u>CALL TO ORDER.</u>
- 2. <u>AT THE COUNCIL'S REQUEST, DISCUSS ANY ITEM OF CONCERN ON</u>
 <u>THE REGULAR SESSION AGENDA OF MARCH 19, 2018.</u>
- 3. Discuss February 2018 Financial Statements.
- 4. Discuss City Council Budget.
- 5. Discuss Employees Insurance Update.
- 6. Discuss Community Development items.
- 7. Discuss Economic Development Director Update.
- 8. **ADJOURN.**

Posted this 15th day of March, 2018 at or before 5:30 o'clock p.m., at the Sapulpa City Hall, 425 East Dewey, Sapulpa, Oklahoma.

Name: Anna Jo Fife

Title: Administrative Assistant



Discuss 3.

City Council Study Session Meeting Date: 03/19/2018

Submitted By: Pam Vann, Finance Director, Finance

SUBJECT:

Discuss February 2018 Financial Statements.

Attachments

February 2018 Sales Tax

February 2018 Revenue Comparison

February 2018 Financial Statements

February 2018 Golf Course Comparison

February 2018 Lake Comparison

SEPTEMBER/NOVEMBER OCTOBER/DECEMBER JUNE/AUGUST FEBRUARY/APRIL Month Of/Received In MAY/JULY APRIL/JUNE MARCH/MAY NOVEMBER/JANUARY JULY/SEPTEMBER AUGUST/OCTOBER JANUARY/MARCH DECEMBER/FEBRUARY TOTALS: Sales Tax 2015-2016 Received \$12,089,564.57 \$1,070,329.53 \$1,019,544.15 Total \$1,062,271.16 \$1,026,675.84 \$1,012,034.71 \$1,006,864.57 \$1,091,174.21 \$1,011,113.43 \$974,538.48 \$929,937.82 \$996,063.02 \$889,017.65 \$12,048,895.79 Sales Tax Received \$1,028,915.38 \$1,050,392.72 \$1,037,621.32 \$1,058,349.99 \$1,047,931.46 \$1,110,286.14 2016-2017 \$967,870.81 \$988,524.57 \$923,402.87 Total \$904,961.35 \$965,573.19 \$965,065.99 \$1,030,795.95 \$7,195,302.78 \$1,098,101.79 \$1,049,221.71 \$1,035,148.60 \$1,002,151.01 Received Sales Tax 2017-2018 \$998,695.77 Total \$981,187.95 SALES TAX BREAKDOWN FOR **RECEIVED IN MAR 2018** Fiscal Year 2017-2018 CITY OF SAPULPA Actual Increase or Decrease of 16-17 YR \$219,731.79 2017-2018 \$125,818.84 -\$108,135.13 -\$12,782.86 \$33,629.78 \$76,226.60 \$39,751.80 \$65,222.76 OF TOTAL BUDGET 2017-2018 AS % 61.03% 9.31% 8.32% 0.00% 0.00% 0.00% 0.00% 8.90% 8.78% 8.50% 8.47% 8.74% \$11,790,037 Budget 2017-2018 Amount \$949,134 \$1,003,718 \$1,038,750 \$1,048,770 \$945,116 \$995,394 \$995,368 \$949,976 \$926,510 \$971,816 \$942,716 % of Original Budget \$11,790,037 8.5133% 7.8584% 8.0503% 8.4427% 8.6749% 8.2427% 7.9959% 8.8954% 8.0162% 8.0574% 8.4425% Over/Under \$311,399.78 Budget \$104,105.71 -\$20,617.99 \$3,327.77 \$39,754.60 \$49,331.79 \$54,677.95 \$80,819.95

JUNE/AUGUST MAY/JULY APRIL/JUNE MARCH/MAY FEBRUARY/APRIL JANUARY/MARCH **DECEMBER/FEBRUARY** NOVEMBER/JANUARY OCTOBER/DECEMBER AUGUST/OCTOBER SEPTEMBER/NOVEMBER JULY/SEPTEMBER Month Of/Received In TOTALS: Sales Tax Received 2016-2017 Total \$122,474.36 \$22,835.28 \$18,431.42 \$17,573.76 \$18,000.77 \$6,534.40 \$18,026.88 \$21,071.85 **ADDITIONAL 1/2 CENT ON TULSA COUNTY SALES** Sales Tax Received 2017-2018 Total \$137,706.92 \$19,492.99 \$21,490.59 \$17,498.40 \$24,134.95 \$17,454.22 \$19,122.79 \$18,512.98 SALES TAX BREAKDOWN FOR **RECEIVED IN MAR 2018** Fiscal Year 2017-2018 CITY OF SAPULPA Actual Increase or Decrease of 16-17 YR 2017-2018 \$113,145.64 \$17,498.40 \$24,134.95 \$17,454.22 \$19,122.79 \$14,956.19 \$19,492.99 \$486.10 OF TOTAL 2017-2018 BUDGET AS % 54.65% 0.00% 6.93% 7.59% 6.94% 9.58% 7.74% 8.53% 0.00% 2017-2018 Budget Amount \$252,000 \$20,150 \$20,772 \$20,287 \$21,454 \$22,415 \$21,276 \$20,201 \$20,305 \$21,861 \$21,275 \$19,803 % of Original Budget \$252,000 8.0504% 8.5135% 8.8948% 8.0163% 8.4429% 8.4425% 8.0575% 8.8099% 8.2429% 7.9960% 8.6750% 7.8583% Over/Under Budget \$3,933.95 -\$1,783.01 -\$4,406.78 -\$2,152.21 -\$2,806.60 -\$9,429.08 -\$1,290.02 -\$924.41

*									
7			CITY SALES TAX Fiscal RECEIV	CITY OF SAPULPA SALES TAX BREAKDOWN FOR Fiscal Year 2017-2018 RECEIVED IN MAR 2018	FOR 8				
				\$490,593.98		•	•		1
TOTAL SALES TAX RECEIPT:	\$981,187.95	1st Penny	2nd	2nd and 3rd Pennies		4th Penny (1/2)	4th Penny (1/2)		ALL PENNIES
10-4003	General	\$245,296.99	100.00%	\$196,237.58	40.00%				
31-4003	Cemetery			\$12,264.85	2.50%				
34-4003	Library			\$12,264.85	2.50%				
35-4003	Park & Recreation			\$24,529.70	5.00%				
40-4003	Fire Cash			\$12,264.85	2.50%				
41-4003	Police Cash			\$12,264.85	2.50%				
45-4003	Capital			\$49,059.40	10.00%				
46-4003	Imp. W & S			\$49,059.40	10.00%				
48-4003	Water Resources			\$98,118.80	20.00%				
65-4003	Street Improvement					\$122,648.49			
67-4003							\$122,648.49		
	ı	100.00% 100.00%	100.00%		100.00%		74400		9000
		\$245,296.99		\$490,593.98		\$122,648.49	\$122,648.49	\$0.00	\$981,187.95
* 1st 1/2 of 4th panny affective lune 2014	factive line 2014								
ist int or rail beining or	Contro contro troit.								
* 2nd 1/2 of 4th penny effective April 1, 1998.	effective April 1, 1998.								

MONTHLY AMOUNT OF SALES TAX RECEIVED BY EACH FUND FOR FY 2017/2018

Prioritizada Prio								
NSEPT_2017 MUGCT_2017 MANDY_2017 MANDY_2017 MANDY_2017 MANDY_2018 MAN	TOTAL AMOUNT OVER	\$1,473,755.00 \$1,473,755.00 \$11.790,037.00	\$589,502.00 \$589,502.00 \$1,179,004.00	\$147,375.00 \$147,375.00 \$294,751.00	MONTHLY BUDGET AM \$5,305,517.00 \$147,375.00 \$147,375.00 \$294,751.00	FY 2017/2018	\$11,790,037.00	FY 2017/2018 BUDGET AMOUNT \$5,306,517.00 \$147,375.00 \$147,375.00 \$147,375.00 \$147,375.00 \$147,375.00 \$147,375.00 \$147,375.00 \$147,375.00 \$147,375.00 \$147,375.00 \$1473,755.00 \$1,473,755.00 \$1,473,755.00
JAN 2018 FEB 2018 MAR 2018 IN JUNE 2018 IN J	MONTHLY BUDGET:	65-Street Improvemen 67-1998 Sewer Sales	45-Capital Improve 46-W & S Improve 48-Water Resources	40-Fire Cash 41-Police Cash 44-Maj. Thoro.	Anna ann ann an	MONTHLY		FUND 10-General 31-Cemetery 34-Library 35-Park & Recreation 40-Fire Cash 41-Police Cash 44-Maj, Thoro, 45-Capital 46- W & S imp. 48-Water Resources 65-Street Improvemen
JAN 2018 FEB 2018 MAR 2018 IN JUNE 2018 IN J	-\$20,617.99	-\$2,577.89 -\$2,577.89	-\$1,031.16 -\$1,031.16 -\$2,062.32	-\$257.74 -\$257.74 -\$515.57	-\$9,275.44 -\$257.74 -\$257.74 -\$515.57	AMOUNT OF S		
JAN 2018 FEB 2018 MAR 2018 IN JUNE 2018 IN J	\$3,327.77	\$415.20 \$415.20	\$166.08 \$166.08 \$332.17	\$41.57 \$41.57 \$83.04	\$1,500.69 \$41.57 \$41.57 \$83.04	ALES TAX OVER	\$998,695.76	AUG 2017 IN OCT 2017 S449,413.08 \$12,483.70 \$12,483.70 \$12,483.70 \$12,483.70 \$12,483.70 \$12,483.70 \$12,483.70 \$12,483.70 \$12,83.70 \$14,934.79 \$49,934.79 \$49,934.79 \$49,934.79 \$49,836.97
JAN 2018 FEB 2018 MAR 2018 IN JUNE 2018 IN J	\$80,819.95	\$10,103.15 \$10,103.15	\$4,041.27 \$4,041.27 \$8,082.53	\$1,010.36 \$1,010.36 \$2,020.63	\$36,371.44 \$1,010.36 \$1,010.36 \$2,020.63	R /UNDER THE	\$1,030,795.95	
JAN 2018 FEB 2018 MAR 2018 IN JUNE 2018 IN J	\$104,105.71	\$13,013.56 \$13,013.56	\$5,205.43 \$5,205.43 \$10,410.85	\$1,301.40 \$1,301.40 \$2,602.71	\$46,845.88 \$1,301.40 \$1,301.40 \$2,602.71	BUDGETED /	\$1,049,221.71	
JAN 2018 FEB 2018 MAR 2018 IN JUNE 2018 IN J	\$39,754.60	\$4,968.87 \$4,968.87	\$1,987.54 \$1,987.54 \$3,975.09	\$496.93 \$496.93 \$993.78	\$17,891.41 \$496.93 \$496.93 \$993.78	AMOUNT FOR F	\$1,035,148.60	NOV 2017 IN JAN 2018 \$465,816.84 \$12,939.36 \$12,939.36 \$25,878.72 \$25,878.72 \$25,878.72 \$41,939.36 \$12,939.36 \$12,939.36 \$12,939.36 \$51,767.43 \$51,767.43 \$51,767.43 \$51,767.43 \$51,767.43 \$51,767.43 \$51,767.43 \$51,767.43
JAN 2018 FEB 2018 MAR 2018 APR 2018 MAY 2018 JUNE 2018 \$14,534.57 \$12,264.85 \$12,264.85 \$12,264.85 \$24,262.70 \$49,059.40 \$49,059.40 \$122,648.49 \$122,648.49 \$122,648.49 \$122,648.59 \$122,648.59 \$122,648.59 \$122,648.49 \$122,6	\$49,331.79	\$6,166.32 \$6,166.32	\$2,466.53 \$2,466.53 \$4,933.06	\$616.67 \$616.67 \$1,233.27	\$22,199.80 \$616.67 \$616.67 \$1,233.27	=Y 2017/2018	\$1,098,101.79	DEC 2017 IN FEB 2018 \$494,145.81 \$494,145.87 \$13,726.27 \$13,726.27 \$13,726.27 \$13,726.27 \$13,726.27 \$13,726.27 \$13,726.27 \$13,726.27 \$13,726.27 \$13,726.27
FEB 2018 MAR 2018 APR 2018 MAY 2018 JUNE 2018 IN APR 2018 IN JUNE 2018 IN JUNE 2018 IN AUG 2018 IN AUG 2018 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$54,677.95	\$6,834.93 \$6,834.93	\$2,733.97 \$2,733.97 \$5,467.95	\$683.53 \$683.53 \$1,366.99	\$24,604.09 \$683.53 \$683.53 \$1,366.99			
APR 2018 MAY 2018 JUNE 2018 IN JUNE 2018 IN JULY 2018 IN AUG 2018 S0.00 \$0.00	\$0.00							
MAY 2018 JUNE 2018 IN JULY 2018 IN AUG 2018 \$0.00 \$0.00	\$0.00	÷					\$0.00	MAR 2018 IN MAY 2018
JUNE 2018 IN AUG 2018 \$0.00	\$0.00						\$0.00	APR 2018 IN JUNE 2018
	\$0.00							
FUNDS TO DATE \$3,237,886.18 \$89,941.29 \$89,941.29 \$89,941.29 \$89,941.29 \$89,941.29 \$89,412.84 \$89,941.24 \$899,412.84 \$899,412.84 \$899,412.84 \$899,412.84 \$899,412.84 \$899,412.84 \$899,412.84 \$899,412.84 \$899,412.84 \$899,412.84 \$899,412.84 \$899,412.84 \$899,412.84 \$140,132.30 \$3,892.71 \$7,784.84 \$3,892.71 \$3,892.71 \$7,784.84 \$15,569.67 \$15,569.67 \$15,569.67 \$15,569.67 \$15,569.67 \$15,569.67 \$15,589.21 \$3,892.71	\$0.00					ㅁᆿ		
	\$311,399.78	\$38,924.14 \$38,924.14	\$15,569.67 \$31,139.33	\$3,892.71 \$3,892.71 \$7,784.84 \$15,559.67	\$140,132.30 \$3,892.71 \$3,892.71 \$7,784.84	ATE BY FUNDS	\$7,195,302.77	FUNDS TO DATE \$3,237,886.18 \$89,941.29 \$89,941.29 \$179,882.58 \$89,941.29 \$89,941.29 \$89,941.29 \$89,941.29 \$89,941.29 \$89,941.29 \$89,941.29 \$89,941.29 \$89,941.28 \$899,41.28

CITY OF SAPULPA MAJOR REVENUE COMPARISON

Total Budget Actual Over(Under) Budget	Taneha Budget Actual Over(Under) Budget	Water Master Meters Budget Actual Over(Under) Budget	Sewer Revenue Budget Actual Over(Under) Budget	SMA-BILLED Water Revenue Budget Actual Over(Under) Budget	Municipal Court Budget Actual Over(Under) Budget	Actual Over(Under) Budget	Alcoholic Beverage Tax Budget	Cigarette/Tobacco Tax Budget Actual Over(Under) Budget	Over(Under) Budget	Gross Receipts Budget Actual	Over(Under) Budget	Transport Fees Budget	Over(Under) Budget	Franchise Tax Budget Actual	Over(Under) Budget	Use Tax Budget Actual	Over(Under) Budget	GENERAL FUND-CASH BASIS Sales Tax - Undedicated Budget Actual	
1,461,531 1,496,654 35,123	22,745 20,153 (2,592)	96,650 94,485 (2,165)	291,500 292,817 1,317	350,000 355,441 5,441	51,688 38,943 (12,745)	10,163 263	9.900	11,800 14,464 2,664	(7,710)	26,260 18.550	.		1,704	123,200 124,904	12,357	41,700 54.057	36,589	436,088 472,677	July 2017
1,431,747 1,427,495 (4,252)	22,435 23,684 1,249	81,700 61,874 (19,826)	302,500 299,885 (2,615)	380,000 364,092 (15,908)	54,160 47,045 (7,115)	8,888 (912)	9.800	11,900 12,912 1,012	4,185	67,900 72.085	TO S				32,367	41,650 74,017	3,310	459,702 463,012	August 2017
1,363,062 1,338,356 (24,706)	19,300 16,887 (2,413)	66,500 81,981 15,481	297,500 302,863 5,363	360,000 368,588 8,588	55,186 37,729 (17,457)	15,027 5,227	9.800	11,800 11,928 128	2,529	7,780 10,309	(12,500)	12,500	(20,800)	20,800	426	41,650 42.076	(9,278)	460,246 450,968	September 2017
1,524,704 1,497,106 (27,598)	19,800 27,214 7,414	70,900 54,123 (16,777)	284,500 293,317 8,817	340,000 348,463 8,463	58,338 32,805 (25,533)	7,424 (2,476)	9,900	11,800 12,864 1,064	689	9,300 9,989	(12,500)	12,500	(19,507)	218,050 198,543	21,251	41,700 62,951	1,497	447,916 449,413	October 2017
1,320,745 1,271,120 (49,625)	19,280 17,513 (1,767)	58,800 57,063 (1,737)	284,500 287,143 2,643	320,000 311,329 (8,671)	43,366 36,201 (7,165)	9,648 (152)	9,800	11,900 12,593 693	(51,180)	70,660 19,480	(12,500)	12,500	(20,800)	20,800	14,643	41,650 56,293	36,369	427,489 463,858	November December 2017 2017
1,244,881 1,259,762 14,881	22,440 17,339 (5,101)	54,900 46,767 (8,134)	284,500 275,244 (9,256)	310,000 278,420 (31,580)	46,979 34,374 (12,605)	9,598 (202)	9,800	11,800 12,603 803	52,791	4,210 57,001	(12,500)	12,500	(5,828)	20,800 14,972	(355)	41,650 41,295	46,848	425,302 472,150	December 2017
1,386,626 1,433,842 47,216	20,700 19,556 (1,144)	62,900 77,605 14,705	282,500 278,462 (4,038)	300,000 311,507 11,507	49,658 53,472 3,814	13,640 3,740	9,900	11,800 11,195 (605)	(6,754)	11,860 5,106	(12,500)	12,500	11,018	135,180 146,198	9,583	41,700 51,283	17,889	447,928 465,817	January 2018
1,375,582 1,464,756 89,174	19,300 28,590 9,290	51,600 86,154 34,554	272,500 287,284 14,784	300,000 319,921 19,921	80,375 71,841 (8,534)	13,877 4,077	9,800	11,900 8,434 (3,466)	(20,165)	83,210 63,045	(12,500)	12,500	14,677	20,800 35,477	14,336	41,650 55,986	22,199	471,947 494,146	February 2018
1,269,542	24,500	73,850	272,500	290,000	74,752	2	9,800	11,800		20,460		12,500		20,800		41,650		416,930	March 2018
1,352,673	33,100	65,800	267,500	280,000	62,082		9,900	11,800		15,210		12,500		125,970		41,700		427,111	April 2018
1,310,240	29,000	68,200	267,500	270,000	60,176		9,800	11,900		67,040		12,500		20,800		41,650		451,674	May 2018
1,247,222	24,400	68,200	267,500	300,000	63,240	2	9,800	11,800		3,110		12,500		20,800		41,650		424,222	June 2018
11,108,878 11,189,090 80,212	166,000 170,934 4,934	543,950 560,052 16,102	2,300,000 2,317,014 17,014	2,660,000 2,657,761 (2,239)	439,750 352,411 (87,339)	9,567	78,700	94,700 96,993 2,293	(25,615)	281,180 255,565	(75,000)	75,000	(39,536)	559,630 520,094	104,608	333,350 437,958	155,422	3,576,618 3,732,040	YEAR TO DATE TOTAL

SAPULPA MUNICIPAL AUTHORITY As of February 28, 2018

	YEAR TO	DAT	E	3	2017-2018	Percent			RI	EMAINING
	2016-2017	:	2017-2018		BUDGET	of BUDGET	EMC	UMBRANCES	I	BUDGET
REVENUES/RESOURCES:										
Estimated Beginning Fund Balance	\$ 1,045,730	\$	697,580	\$	697,580	100.00%			\$	-
Charges for Services	6,868,650		7,053,343		10,196,000	69.18%				3,142,657
Interest	1,269		323		2,000	16.15%				1,677
Miscellaneous	269,177		226,066		342,140	66.07%				116,074
Transfers In	3,246,642		3,376,277		4,934,407	68.42%				1,558,130
No.	 									-
TOTAL REVENUES/RESOURCES	\$ 11,431,469	\$	11,353,589	\$	16,172,127		\$	-	\$	4,818,538
EXPENDITURES/APPROPRIATIONS										
504-Trust Attorney	\$ 19,239	\$	18,278	\$	29,405	62.16%	\$	262	\$	10,865
522-Administration	132,851		129,308		192,821	67.06%		1,540		61,973
523-Utility Billing	228,458		245,476		349,400	70.26%		33,466		70,458
524-Water Treatment	1,343,705		1,502,744		2,287,796	65.69%		229,667		555,385
525-Wastewater Treatment	637,386		697,830		1,176,140	59.33%		66,140		412,170
527-Refuse Collection	755,945		793,935		1,359,900	58.38%		524,637		41,328
528-Industrial Pretreament	39,156		39,154		76,990	50.86%		26,222		11,615
590-Non Departmental	6,898,593		6,951,264		10,298,654	67.50%		777,284		2,570,106
591-Reserve	55,258		56,872		113,800	49.98%		4,405		52,523
TOTAL EXPENDITURES/APPROPRI	\$ 10,110,590	\$	10,434,861	\$	15,884,906		\$	1,663,623	\$	3,786,422
FUND TOTAL PROFIT (LOSS)	\$ 1,320,879	\$	918,728	\$	287,221					

OTHER OPERATING FUNDS As of February 28, 2018

	YEAR TO 2016-2017	E 2017-2018		2017-2018 BUDGET	Percent of BUDGET	EMCUMBRANCES	REMAINING BUDGET
STORMWATER MANAGEMENT FUND BUDGETED BEG FUND BAL REVENUE/RESOURCES EXPENDITURES/APPROPRIATION	1,046,562 607,613 625,775	\$ 1,135,336 609,987 635,446	\$	1,135,336 2,048,525 1,029,564	29.78% 61.72%		234,173
FUND TOTAL PROFIT (LOSS)	\$ 1,028,401	\$ 1,109,878	\$	2,154,297			
STREET & ALLEY FUND BUDGETED BEG FUND BAL REVENUE/RESOURCES EXPENDITURES/APPROPRIATION	\$ 173,567 341,535 305,311	\$ 285,877 265,717 356,423	\$	285,877 699,377 687,000	37.99% 51.88%		318,940
FUND TOTAL PROFIT (LOSS)	\$ 209,791	\$ 195,171	\$	298,254			
REVENUE/RESOURCES EXPENDITURES/APPROPRIATION	\$ 76,755 225,080 239,455	\$ 46,508 288,726 251,386	\$	46,508 440,133 429,234	65.60% 58.57%		157,798
FUND TOTAL PROFIT (LOSS)	\$ 62,380	\$ 83,848	\$	57,407			
REVENUE/RESOURCES EXPENDITURES/APPROPRIATION	\$ 24,522 27,264 39,166	 22,585 30,041 40,604	\$	22,585 71,185 60,500	42.20% 67.11%		9,866
FUND TOTAL PROFIT (LOSS)	\$ 12,620	\$ 12,023	\$	33,270			
GOLF COURSE FUND BUDGETED BEG FUND BAL REVENUE/RESOURCES EXPENDITURES/APPROPRIATION	\$ 97,590 527,001 450,166	\$ 211,170 448,835 477,837	\$	214,150 965,350 784,455	46.49% 60.91%		268,083
FUND TOTAL PROFIT (LOSS)	\$ 174,425	\$ 182,168	\$	395,045			
LIBRARY FUND BUDGETED BEG FUND BAL REVENUE/RESOURCES EXPENDITURES/APPROPRIATION	\$ 50,349 299,256 263,120	\$ 89,315 234,245 286,894	\$	112,018 447,934 438,284	52.29% 65.46%		133,742
FUND TOTAL PROFIT (LOSS)	\$ 86,485	\$ 36,666	\$	121,668			
REVENUE/RESOURCES EXPENDITURES/APPROPRIATION	\$ 69,354 418,567 413,625	62,946 459,926 447,956	\$	63,395 739,496 714,263	62.19% 62.72%		227,928
FUND TOTAL PROFIT (LOSS)	\$ 74,295	\$ 74,915	\$	88,628			
AQUATICS CENTER FUND BUDGETED BEG FUND BAL REVENUE/RESOURCES EXPENDITURES/APPROPRIATION	\$ 8,866 79,062 87,008	\$ 21,425 52,055 67,431	\$	21,425 184,709 170,055	28.18% 39.65%		93,934
FUND TOTAL PROFIT (LOSS)	\$ 920	\$ 6,050	\$	36,079			
REVENUE/RESOURCES EXPENDITURES/APPROPRIATION	\$ 134,945 573,626 557,654	89,255 619,326 580,467	\$	93,505 988,507 957,523	62.65% 60.62%		361,395
FUND TOTAL PROFIT (LOSS)	\$ 150,918	\$ 128,113	_				
E-911 FUND BUDGETED BEG FUND BAL REVENUE/RESOURCES EXPENDITURES/APPROPRIATION	\$ 158,547 101,840 184,385	\$ 77,203 297,727 342,167	\$	117,203 546,203 523,300	54.51% 65.39%		156,909
FUND TOTAL PROFIT (LOSS)	\$ 76,001	\$ 32,763	\$	140,106			
REVENUE/RESOURCES EXPENDITURES/APPROPRIATION	\$ 13,383 24,138 14,869	\$ 28,185 18,711 13,664	\$	28,185 58,235 25,850	32.13% 52.86%		2,936
FUND TOTAL PROFIT (LOSS)	\$ 22,652	\$ 33,233	\$	60,570			
REVENUE/RESOURCES EXPENDITURES/APPROPRIATION	\$ 34,232 129,683 157,398	47,178 124,320 62,405	\$	47,178 272,278 249,236	45.66% 25.04%		158,753
FUND TOTAL PROFIT (LOSS)	\$ 6,516	\$ 109,093	\$	70,220			

CITY OF SAPULPA FINANCIAL STATEMENTS

GENERAL FUND As of February 28, 2018

	,	YEAR TO DATE		2017-2018	Percent			R	EMAINING
		2016-2017	2017-2018	BUDGET	of BUDGET	EMCUM	IBRANCES		BUDGET
REVENUES/RESOURCES:									
					200				
Estimated Beginning Fund Balance	\$	1,493,178	\$ 1,218,456	\$ 1,218,456	100.00%			\$	-
Taxes		9,147,811	9,398,557	13,692,037	68.64%				4,293,480
License & Permits		90,267	80,205	165,375	48.50%				85,170
Intergovernmental		73,738	78,103	118,000	66.19%				39,897
Fines & Forfeitues		453,340	359,464	707,000	50.84%				347,536
Charges for Services		418,475	383,729	583,500	65.76%				199,771
Interest		1,586	1,398	2,575	54.28%				1,177
Miscellaneous		111,116	92,171	130,206	70.79%				38,035
Transfers In		3,224,490	3,094,677	4,511,992	68.59%				1,417,315
									-
TOTAL REVENUES/RESOURCES	\$	15,014,000	\$ 14,706,760	\$ 21,129,141		\$	-	\$	6,422,381
EXPENDITURES/APPROPRIATIONS	3								
501-City Council	\$	51,374	\$ 64,529	\$ 91,805	70.29%	\$	22,331	\$	4,945
502-City Manager		152,134	153,650	240,200	63.97%		2,036		84,514
503-City Clerk		137,052	120,430	202,453	59.49%		6,604		75,419
504-City Attorney		129,619	126,711	237,736	53.30%		6,981		104,044
505-City Treasurer		19,861	19,817	29,995	66.07%		299		9,879
506-Human Resources		81,345	74,914	127,212	58.89%		5,517		46,781
508-Central Garage		91,853	83,399	143,770	58.01%		2,112		58,259
509-Finance		257,898	32,849	426,341	7.70%		14,066		379,426
510-Municipal Court		68,070	69,932	124,677	56.09%		31,175		23,570
511-Fire		3,124,762	3,065,237	4,702,240	65.19%		87,901		1,549,102
512-Police		2,734,154	2,629,505	4,147,322	63.40%		71,759		1,446,058
513-Aminal Control		83,926	80,264	140,958	56.94%		2,509		58,185
514-Emergency Management		16,152	16,837	27,180	61.95%		1,903		8,440
515-Community Development		97,687	70,981	170,309	41.68%		1,631		97,697
516-Purchasing		38,521	39,130	58,028	67.43%		732		18,166
517-Building Inspections		87,054	88,633	134,526	65.89%		1,646		44,247
518-Code Enforcement		42,274	47,765	80,713	59.18%		1,127		31,821
590-Non Departmental		6,571,569	6,737,235	9,620,084	70.03%		148,392		2,734,457
591-Reserve		6,507	67,855	141,588	47.92%		17,045		56,688
	_								
TOTAL EXPENDITURES/APPROPR	tI_\$	13,791,810	\$ 13,589,672	\$ 20,847,137		\$	425,766	\$	6,831,699
	_				*				
FUND TOTAL PROFIT (LOSS)	\$	1,222,190	\$ 1,117,088	\$ 282,004					

CITY OF SAPULPA MUNICIPAL GOLF COURSE FEBRUARY 16/17 VS FEBRUARY 17/18

			COME	COMBINED TOTALS	.S					
	ĸ				Increase/		Year/Date	Year/Date	Increase/	
			2017	2018	Decrease	%	2017	2018	Decrease	%
Total Monthly Rounds 17	403	Total Green Fees:	\$4,951.19	\$1,812.97	-\$3,138.22	-63.38%	\$54,407.49	\$55,315.30	\$907.81	1.67%
Total Monthly Rounds 18	171	Total Cart Fees:	\$4,181.24	\$2,202.96	-\$1,978.28	-47.31%	\$44,035.46	\$41,995.99	-\$2,039.47	-4.63%
Increase/Decrease	-232	Total Memberships:	\$7,271.33	\$4,644.82	-\$2,626.51	-36.12%	\$48,812.99	\$41,775.80		-14.42%
		Total Trail Fees:	\$0.00	\$0.00	\$0.00	#DIV/0!	\$0.00	\$0.00		#DIV/0!
		Pro Shop Sales	\$1,200.34	\$3,943.68	\$2,743.34	228.55%	\$15,654.59	\$17,177.08		9.73%
		Non-Tax Sales	\$348.99	\$539.00	\$190.01	54.45%	-\$49.56	\$387.50		-881.88%
		Dr Range Bucket	\$337.02	\$202.76	-\$134.26	-39.84%	\$4,090.82	\$3,553.72		-13.13%
		Dr. Range Yrly Fee	\$0.00	\$0.00	\$0.00	#DIV/0!	\$0.00	\$0.00		#DIV/0!
		Concession Sales	\$4,170.76	\$1,616.86	-\$2,553.90	-61.23%	\$45,170.25	\$39,739.23		-12.02%
Total Manthly Cost Dantala 17	F 26	Total Fees:	\$22,460.87	\$14,963.05	-\$7,497.82 -33.38% \$212,	-33.38%	\$212,122.04	\$199,944.62	-\$12,177.42	-5.74%
Total Monthly Cart Rentals 18	277	Total Sales Tax:	\$2,100.54	\$1,358.32	-\$742.22	-35.33%	\$20,155.46	\$19,180.69	-\$974.77	-4.84%
Increase/Decrease	-249	Total Revenue:	\$24,561.41	\$16,321.37	-\$8,240.04	-33.55%	\$232,277.50	\$219,125.31	-\$13,152.19	-5.66%
					1					

Total YTD Rounds 17 Total YTD Rounds 18 Increase/Decrease

4471 4239 -232

Total YTD Cart Rentals 17 Total YTD Cart Rentals 18 Increase/Decrease

5300 4973 -327

PRETTY WATER & SAHOMA LAKE PERMITS FEBRUARY 16/17 VS FEBRUARY 17/18

			COME	COMBINED TOTALS	S					
*			Month	Monthly Totals	Increase/		Year/Date	Year/Date	Increase/	
FISH PERMITS	180	Total Trout:	2017 \$940 00	2018	Decrease -\$470 00	-50 00%	2017 \$6,690,00	2018 \$4,660,00	Decrease -\$2.030.00	% -30.34%
Current Month 2018	90	. ·	\$0.00	\$0.00	\$0.00	#DIV/0!	\$2,880.00	\$3,155.00	\$275.00	9.55%
Increase/Decrease	-70		\$362.00	\$226.00	-\$136.00	-37.57%	\$2,432.00	\$5,376.00	\$2,944.00	121.05%
		Total Camping Sr. Mthly	\$0.00	\$0.00	\$0.00	#DIV/0!	\$0.00	\$350.00	\$350.00	#DIV/0!
		Total Camping Sr. Daily	\$0.00	\$0.00	\$0.00	#DIV/0!	\$172.50	\$0.00	-\$172.50	-100.00%
		Total Camping Reg Mthl	\$1,400.00	\$1,050.00	-\$350.00	-25.00%	\$8,750.00	\$12,950.00	\$4,200.00	48.00%
		Total Camping Reg Dail	\$252.00	\$372.00	\$120.00	47.62%	\$5,807.73	\$2,546.00	-\$3,261.73	-56.16%
		Tent:	\$0.00	\$0.00	\$0.00	#DIV/0!	\$168.00	\$456.00	\$288.00	171.43%
			\$0.00	\$0.00	\$0.00	#DIV/0!	\$0.00	\$770.00	\$770.00	#DIV/0!
		Total Pavillion & Paddle	\$0.00	\$0.00	\$0.00	#DIV/0!	\$0.00	\$0.00	\$0.00	#DIV/0!
		Total Revenue:	\$2,954.00	\$2,118.00	-\$836.00	-28.30%	\$26,900.23	\$30,263.00	\$3,362.77	12.50%

FISH PERMITS
Current YTD FY 16/17
Current YTD FY 17/18

1449 1189 -260



City Council Study Session

Meeting Date: 03/19/2018

Submitted By: Anna Jo Fife, City Manager Assistant

Department: City Manager

4.



City Council Study Session 5.

Meeting Date: 03/19/2018

Submitted By: Anna Jo Fife, City Manager Assistant

Department: City Manager



City Council Study Session

6.

Meeting Date: 03/19/2018

Submitted By: Anna Jo Fife, City Manager Assistant

Department: City Manager



City Council Study Session

Meeting Date: 03/19/2018

Submitted By: Anna Jo Fife, City Manager Assistant

Department: City Manager

7.